the ripple report SomethingNew

The Ripple Effect	.3
Gratitude - A Letter	.4
Who We Support	.6
Look For The Good Project	7
Causes Close To Our Heart	8
SomethingGood Bags	.11
Do SomethingGood	.12
Why We Support	.13
Standing O! Book Series	15
Standing O! Contributors	.19
Standing O! Encore Contributors	.22
Standing O! Salute Contributors	25
Standing O! Tribute Contributors	28
People Over Everything	29
SomethingNew Team	31
Thank You	.38
Here We Come 2022	39
Contact Us	ЛС

S t S

Conte D

the ripple effect "When we tocus our energy towards constructing a passionate, meaningful life. we are tossing a pebble into the world creating a beautiful ripple effect of inspiration." Christine Mason Miller





In February, 2015 SomethingNew was born to fix a very broken and dysfunctional recruiting/talent industry and to create a platform to give back.

Over 7 years later, we help hundreds of clients, including dozens internationally, to find great talent and teach them how to build a rock-solid foundation in talent acquisition, onboarding and retention.

The better mousetrap has been built and validated through winning 6 consecutive American Business Awards for innovation.

Nothing, however makes me more proud than what we have done through our social mission that we call SomethingGood.

The goal from day one was to have our North Star be to inspire and, in doing so, be the first ring in a ripple to change people's lives.

We are still a small company, but our impact can be significant.

If we inspire just one company to say, "We can do that too", we've created the ripple effect we talk about every day.

In The Ripple Report, you will see some of the unique things our amazing team has dreamed up to #DoSomethingGood and give back.

Organizations dedicated to making our world a better place are not just looking for a big check. You can give them your time, your treasure or your talent, all of which help them to further their mission.

Thank you from the bottom of my heart to the incredible team at SomethingNew and our kick-ass friends who have helped us stay true to "our why".

We are incredibly grateful and excited for what the future holds.

The best is yet to come!

Gratefully, Scott MacGregor Founder & CEO of SomethingNew, LLC #DoSomethingGood





"IALONE CANNOT **CHANGE** THE WORLD, BUTICAN CAST ONE **ACROSS THE** WATERSTO **CREATE MANY RIPPLES.**" **MOTHER TERESA**



WHO WE SUPPORT

We love supporting small but impactful organizations that are working hard to change the world but are flying under the radar. Our goal is to raise awareness and funds to help them further their mission.



Build a Happy School Climate in Just 10 Days

"As soon as SomthingNew started spreading the word about the Look for the Good Project, miracles started happening.

Within a week of the Standing O! Encore book launch, an anonymous donor contributed \$100,000!

We were able to sponsor another 6 schools with our Gratitude Campaign program and we began a partnership to help us scale into hundreds of schools in 2020.

I am so relieved to have a company that cares enough to share our message of kindness and demonstrate this by raising funds for us too!"

> Anne Kubitsky Founder & CEO Look For The Good Project

CAUSES CLOSE TO OUR HEART THAT WE SUPPORT

- Look For the Good Project
- Special Operations Warrior Foundation
- 💛 The Dempsey Center
- Red Nose Day to End Child Poverty
- 💛 Colorectal Cancer Alliance
- Wounded Warrior Foundation
- 阿 Warrior Rising
- 😟 Blankets of Hope
- 💛 Pat Tillman Foundation
- Walter Camp Football Foundation
- 阿 Goodwill
- 📀 Chester County Food Bank

continued...

CAUSES CLOSE TO OUR HEART THAT WE SUPPORT

\bigcirc	Moveml	ber Fo	undat	tion

- Living a Better Story: Jessica De La Cruz
- Leukemia and Lymphoma Society
- Boston Children's Hospital
- Minnie's Food Pantry





SOMETHINGGOOD BAGS



The less fortunate who are currently homeless have a special place in our heart. We give out hundreds of SomethingGood bags which are filled with food, toiletries and essentials as well as notes of encouragement.

We have found that while the bags are very much appreciated it's the time spent shaking their hand, asking their name and just talking and spending time with them that seems to mean even more.



DO SOMETHINGGOOD



WHY WE SUPPORT

SomethingNew's social mission, what we call **"SomethingGood"** is to inspire others. By doing that, we can be the first ring in a ripple to help make our world a better place.



"WHEN ONE PERSON FOLLOWS A DREAM, **TRIES SOMETHING NEW OR TAKES** A DARING LEAP, **EVERYONE NEARBY** FEELS THAT ENERGY, AND BEFORE TOO LONG THEY ARE MAKING THEIR OWN **DARING LEAPS** AND INSPIRING YET **ANOTHER CIRCLE.** "

CHRISTINE MASON MILLER



The **Standing O!** series of books are filled with gratitude for life lessons and is SomethingNew's creative way to shine a spotlight on worthy causes and give back. Collectively "standing O! nation" is made up of 200+ contributors; prominent CEOs, Olympians, best-selling authors, pro athletes, artists, and more with a combined social media presence of 20+ million followers. 100% of the proceeds of all books go to charity. Charities have included Blankets of Hope, The Special Operations Warrior Foundation, The Look For The Good Project, Elevate New York, & Keep On Playing.



A book of gratitude for life lessons Scott MacGregor Was an event and have the duality grave taken a test of the start of the start



tanding. Of was jum packed with valuable life lessons horned from an ecleric temp of incredible people. Standing OE Excece continues to delver powerful ories of partitude from some of the most anxing people on the planet. If you want to be impired and lears, recal and then share this impartit block? -Jease Itzler, New York Times best welling authors, co-founder Marquis Jets, an ownere of the Atlanta Lavka, endurance attlete k



A book of gratitude for life lessons Scott MacGregor

"Scott MacGregor has mustered a wonderfully diverse and experienced group of authors whose respective hard-won wisdom is served in alens but digstible like isosons that will stiften backbones, prompt a Kennedy-esque impulse to ask what you can do for your country." - Captain Todd J. Seniff - 30 Year US Navy SEAL, Retired



A book of gratitude for life lessons Scott MacGregor

Filling our minds with gratitude has a spillover effect that fills our hearts with gratitude. We know that gratitude and happiness are interconnected. Scott MacGregor has assembled a Gold Medial group that proves the connection between gratitude and happiness in this amazing book. I'm grateful for this ave-inspiring read? - Brandl Chastain, as olympic Gold Medallayt, as World Cap Chamalon. National Scores Hold Cham.





FOREWORD BY DICK VERMEIL, LEGENDARY SUPER BOWL WINNER

Standing

A book of gratitude for life lessons Scott MacGregor

guidance that helped us find our paths. With that said, kudos to Scott MacGregor on his anthology, Standing O! It's such a fantastic collection of contributing authors who share their gratitude for life lessons learned." -Tiki Barber, New York Giants All-time leading rushe revealed on a particular of the rushe revealed on a particular of the rushe rushe revealed on a particular of the rushe r



"WE ALL MUST RESPECT AND HONOR THE SHOULDERS UPON WHICH WE STAND, AND BE THANKFUL FOR GUIDANCE THAT HELPED US FIND OUR PATHS. WITH THAT SAID, KUDOS TO SCOTT MACGREGOR ON HIS ANTHOLOGY, **STANDING O!** IT'S SUCH A FANTASTIC COLLECTION OF CONTRIBUTING AUTHORS WHO SHARE THEIR GRATITUDE FOR LIFE LESSONS LEARNED."

> TIKI BARBER NEW YORK GIANTS ALL-TIME LEADING RUSHER RING OF HONOR



STANDING O! CONTRIBUTORS

Alex Ortiz Alina Baikova **Anne Kubitsky Ben Thibeault Bill Gallagher Brad Mason Brandon Steiner Bret Boone Brett Hughes Candace Galek Carl Banks Colin O'Brady** Dana Cavalea **Dave Anderson Dawn Hudson Diana Picasso Dick Vermeil Domingo Zapata Heather Monahan Howard Dover Jaime Diglio Jared Augustine Jarrod Jordan**

Jenn Kuehn **Jenny Fitzpatrick Jesse Itzler JoeDeSena** Joe Jacobi **John Barrows Karen Dillon Katharine Mobley Kevin Singleton Larry Levine** Lori Richardson **Marc Hodulich Marc Megna MarkMoyers** Mark Allen Marnie Schneider **Marq Brown Matt McDarby** Max Altschuler **Merril Hoge** Michaela Alexis Mike Sadeghpour **Mike Carr**

Miles Veth Noah Goldman **Philippe Hoerle-**Guggenheim **Phill Keene Preston Pysh Randy Brandoff Rob Thompson Robert Hamilton Owens** Scott Leese **Stacy Feiner Steve Richard Steve Nudelberg Susan Spencer Talia Mota Tiki Barber Tim Hughes Todd Seniff Todd Cohen Trish Bertuzzi** West McDonald

FOREWORD BY HEATHER MONAHAN, CEO OF BOSS IN HEELS, KEYNOTE SPEAKER, BEST-SELLING AUTHOR OF CONFIDENCE CREATOR



A book of gratitude for life lessons Scott MacGregor

"Standing O! was jam packed with valuable life lessons learned from an eclectic group of incredible people. Standing O! Encore continues to deliver powerful stories of gratitude from some of the most amazing people on the planet. If you want to be inspired and learn, read and then share this impactful book!"

-Jesse Itzler, New York Times Best Selling Author, Co-Founder Marquis Jet, esse Itzler, New York Times Best Selling Author, Co-Founder Marquis Jet, An owner of the Atlanta Hawks, Endurance Athlete & Keynote Speaker to the the Atlanta Hawks, Endurance Athlete & Keynote Speaker to the the Atlanta Hawks, Endurance Athlete & Keynote Speaker to the the Atlanta Hawks, Endurance Athlete & Keynote Speaker to the Atlanta Hawks, Endurance Athlete & Keynote Speaker to the Atlanta Hawks, Endurance Athlete & Keynote Speaker to the Atlanta Hawks, Endurance Athlete & Keynote Speaker to the Atlanta Hawks, Endurance Athlete & Keynote Speaker to the Atlanta Hawks, Endurance Athlete & Keynote Speaker to the Atlanta Hawks, Endurance Athlete & Keynote Speaker to the Atlanta Hawks, Endurance Athlete & Keynote Speaker to the Atlanta Hawks, Endurance Athlete & Keynote Speaker to the Atlanta Hawks, Endurance Athlete & Keynote Speaker to the Atlanta Hawks, Endurance Athlete & Keynote Speaker to the Atlanta Hawks, Endurance Athlete & Keynote Speaker to the Atlanta Hawks, Endurance Athlete & Keynote Speaker to the Atlanta Hawks, Endurance Athlete & Keynote Speaker to the Atlanta Hawks, Endurance Athlete & Keynote Speaker proceedings of the Atlanta Hawks, Endurance Athlete & Keynote Speaker proceedings of the Atlanta Hawks, Endurance Athlete & Keynote Speaker proceedings of the Atlanta Hawks, Endurance Athlete & Keynote Speaker proceedings of the Atlanta Hawks, Endurance Athlete & Keynote Speaker proceedings of the Atlanta Hawks, Endurance Athlete & Keynote Speaker proceedings of the Atlanta Hawks, Endurance Athlete & Keynote Speaker proceedings of the Atlanta Hawks, Endurance Athlete & Keynote Speaker proceedings of the Atlanta Hawks, Endurance Athlete & Keynote Speaker proceedings of the Atlanta Hawks, Endurance Athlete & Keynote Speaker proceedings of the Atlanta Hawks, Endurance Athlete & Keynote Speaker proceedings of the Atlanta Hawks, Endurance Athlete & Keynote Speaker proceedings of the Atlanta Hawks, Endurance Athlete & Keynote Speaker proceedings of the Atlanta Hawks, Endurance Athlete & Keynote Speake

SomethingNew



"STANDING O! WAS JAM PACKED WITH VALUABLE LIFE LESSONS LEARNED FROM AN ECLECTIC GROUP OF INCREDIBLE PEOPLE. **STANDING O!** ENCORE CONTINUES TO DELIVER POWERFUL STORIES OF GRATITUDE FROM SOME OF THE MOST AMAZING PEOPLE ON THE PLANET. IF YOU WANT TO BE INSPIRED AND LEARN, READ AND THEN SHARE THIS IMPACTFUL BOOK!"

JESSE ITZLER

NEW YORK TIMES BEST SELLING AUTHOR, CO-FOUNDER MARQUIS JET, AN OWNER OF THE ATLANTA HAWKS, ENDURANCE ATHLETE & KEYNOTE SPEAKER



STANDING O! ENCORE CONTRIBUTORS

Andy Shay Bernadette McClellan Brad Mason Brandon Gracey Brendan Thompson Brett Hughes Brian Scudamore Caroline Pugh Chaunte Lowe Claude Silver Colin O'Brady Crystal Seaver Daniel Disney Darrell Amy Dave Anderson Dave Gerhardt David Cancel David Meltzer Diane Ristau Heather Monahan Ishveen Anand **Jake Dunlap Jamie Shanks Jen Fitzpatrick** Jesse Itzler

Jessica Wolf Joe Maloy Joe Jacobi **John Barrows** Kara Goldin **Katey Stone Kathy Leckey** Ken Black **Kirat Anand Kirk Aleman** Kristi Neilan **Kyle Porter Larry Levine** Linda McGuigan **Lindsey Boggs Marc Hodulich Marc Megna Mark Metry MarkNeilan Mark Moyer Marq Brown Marques Ogden Matt McDarby** Michaela Alexis **Mike Volpe**

Mike Sadeghpour Mike Katz Mike Teixeira MorganIngram Natalie Pacifico **Nick Spike NickNewell** Nick Elmi **Rick Peterson Robert Anderson Jr Robert Hamilton Owens Ron Rosansky** Scott Manthorne **Shari Levitin Sharon Cirillo Stacy Feiner Stephanie Wiseman Steve Nudelberg Suzanne Spaner Tabitha Cavanagh Talia Mota Tibor Shanto Tiffani Bova Todd Seniff**



A book of gratitude for life lessons Scott MacGregor

"Scott MacGregor has mustered a wonderfully diverse and experienced group of authors whose respective hard-won wisdom is served in dense but digestible life lessons that will stiffen backbones, prompt a Kennedy-esque impulse to ask what you can do for your country."

- Captain Todd J. Seniff - 30 Year US Navy SEAL, Retired





"Scott MacGregor has mustered a wonderfully diverse and experienced group of authors whose respective hard-won wisdom is served in dense but digestible life lessons that will stiffen backbones and prompt a Kennedy-esque impulse to ask what you can do for your country"

CAPTAIN TODD J. SENIFF -30 YEAR US NAVY SEAL, RETIRED



STANDING O! SALUTE CONTRIBUTORS

Adam Gladsden **April Shprintz Brandon Gracey Chaz Hinkle Claude Silver Clay Hutmacher Clay Daniels Dave Anderson Dennis Volpe Don Maynard Eric Konovalov Eric Storey Eric Wright Heather Monahan Jack Saia Jake Dunlap James L. Anderson Jannell MacAulay Jason Redman** Jason B.A.Van Camp **Jeffrey Knight Joette Seniff**

John Falcone John Gillie Jon Macaskill **Jon Frieman** Joy Josephson **Joy Mcadams** Kara Goldin **Karen Charchan Ken Stewart** Linda McGuigan **Marc Hodulich Marcus Aurelius** Anderson **Mark Metry Megan Reilly Michael D.Helton Mike Thornton Mike Ettore Nick Leiter** Noah Goldman **Otis W. McGregor III**

Ramadan Ameen Rich Cardona Richard Salas Rick Peterson Robert Hamilton Owens **Robert Anderson Jr Rodney Scully** Sara Nuse Scott Mann **Sharon Cirillo Stacy Feiner Stephen Drum Steve Nudelberg Suzanne Spaner Tim Denman Timothy Jensen Todd Seniff Tom Arthur** Walker Potts Walt Lord



A book of gratitude for life lessons Scott MacGregor

"Filling our minds with gratitude has a spillover effect that fills our hearts with gratitude. We know that gratitude and happiness are interconnected. Scott MacGregor has assembled a Gold Medal group that proves the connection between gratitude and happiness in this amazing book. I'm grateful for this awe-inspiring read"

- Brandi Chastain, 2x Olympic Gold Medalist, 2x World Cup Champion, National Soccer Hall of Fame to proceeds go Hope

SomethingNew



"Filling our minds with gratitude has a spillover effect that fills our hearts with gratitude. We know that gratitude and happiness are interconnected. Scott MacGregor has assembled a Gold Medal group that proves the connection between gratitude and happiness in this amazing book. I'm grateful for this awe-inspiring read."

Brandi Chastain, 2x Olympic Gold Medalist, 2x World Cup champion, National Soccer Hall of Fame



STANDING O! TRIBUTE CONTRIBUTORS

Alex Abelin Ashley Ainbinder Debra Corey Sean Corrigan **Jack Driscoll Mike Fiorito Nick Fiorito Raatha Ganesh** Laura Gassner Otting Katrina Ghazarian **Maayan Gordon Giampaolo Grossi Ginnette Harvey Antonia Hock Alex Hogan Joel Lalgee Kathy Leckey Cate Luzio Stephynie Malik Joy McAdams Darren McKee** Susan McPherson

Tyler Meckes Marc Nudelberg Sarah Nuse **Adam Posner** Lauren Ramsey **Dennis Rebelo Megan Reilly Shay Rowbottom Davin Salvagno Chad Sanschagrin Eric Silverman** Shivika Sinha **Jeff Spencer** Jenn Sun Hala Taha **Avaline Thorson Jeremy Torisk Jason Eckhardt Stephanie Stuckey Dan Pfister Charlie Engle**

peo.ple

everything

Our belief is that people are always more important than anything else in business and in life outside of business.

Professionally, we are on a mission to have every leader put people first by having a **#PeopleOverEverything** mindset and culture.

Great products, profits, processes, policies and procedures are all created by people.

We created the logo and put it on tee shirts, coffee mugs, posters and stickers to drive this message home.

100% of the profits from the sale of these items are donated to charity.



OUR TEAM

"Our team is professionally the most dedicated and gifted group of "talent strategists" in the country but, more importantly, they are a group with a heart for helping others."

> SCOTT MACGREGOR CEO | FOUNDER SOMETHINGNEW



JUST AS RIPPLES SPREAD OUT

WHEN A SINGLE PEBBLE IS

DROPPED INTO WATER THE

THE ACTIONS OF INDIVIDUALS

HAVE FAR REACHING EFFECTS.

We encourage each of our team members at SomethingNew to follow their own individual passion projects by giving back to causes that resonate with them. They are given unlimited time off to give back. Ways they have chosen to do that are...



SCOTT MACGREGOR FOUNDER & CEO

<image>

"It was always my dream to start a company with a strong social mission. SomethingNew has had that in our company DNA since our inception through SomethingGood."

"I'm so proud to work with a team of people and friends with the biggest hearts imaginable. All of the good we are doing today is making an impact. Our boundaries are the limits of our imagination to come up with new and creative ways to be a ring in a ripple that will make our world a better place."



~Scott

KATHY LECKEY VICE PRESIDENT



"Many of my inperson volunteering opportunities have been limited, so this past year I had to find new ways to contribute in my community. Donations of food, clothes & and housewares were needed more than ever and was where I could help"

"I love that by simply showing up to work each day at SomethingNew, I know that our success has an impact on so many organizations doing amazing things for people in need. Thanks to Scott & our team for making giving back such a big part of what we do." ~Kathy



DIANE RISTAU VICE PRESIDENT OF RECRUITING

"This Year I was grateful to be the Committee Chair for Medford Young Life. as well as volunteer with the Tiger Touchdown Club (Medford Football Boosters), the American Red Cross, Compassion, & the Tim Tebow Foundation - Fighting Human Trafficking."

"I am proud to work for SomethingNew & our SomethingGood initiatives! Plus I have the flexibility to give time and energy to my own personal charities of choice as well."~ Diane

FOUNDATION



BRIANNE MORGAN VICE PRESIDENT OF RECRUITING



"This year I was thrilled to be able to volunteer online with Horses Spirits Healing. Spending time with a horse creates connections that lead to healing. Veterans and their families can find connection in time spent with each other and the horses."

"I'm incredibly grateful for our mission to do SomethingGood and honored to work for a company that is so devoted to giving back. Having the opportunity to support and contribute to so many amazing charities has enriched my life and helps me fulfill one of my core values" ~BRIANNE



MEG MACGREGOR VICE PRESIDENT



"I contribute to Feeding America because food and security should never affect the life of any child. This year I have also supported the Epilepsy Foundation of CT."

"Of all the companies I've ever been associated with over the years. SomethingNew stands out for its sincere passion to make this world a better place." ~Meg



THANK YOU!

BLAKE MYCOSKIE FOUNDER & FORMER CHIEF SHOE GIVER AT TOMS WHO'S IMPACT REPORT & BOOK, "START SOMETHING THAT MATTERS" HAS BEEN AN ENORMOUS INSPIRATION TO US!









CONTACT US

If you or your company are looking for ways to give back and make an impact, please feel free to contact me.

WEBSITE

TRYSOMETHINGNEWNOW.COM

EMAIL INFO@TRYSOMETHINGNEWNOW.COM LINKEDIN

LINKEDIN.COM/COMPANY/SOMETHINGNEW-LLC

PHONE

SCOTT MACGREGOR 203-998- 1700

